

CALL FOR PAPERS
SABE 2022, Lake Tahoe, USA

Society for the Advancement of Behavioral Economics: “Sharing Behavioral Economics in Person”
Conference: August 8-11, 2022
Pre-Conference Workshop: August 8, 2022

Bally’s Lake Tahoe; 55 U.S. Highway 50; Stateline, NV 89449, USA

Featured Plenary Speakers



Yan Chen: Daniel Kahneman Collegiate Professor in the School of Information at the University of Michigan. She specializes in behavioral and experimental economics, market and mechanism design, information economics, and public economics. Professor Chen has published in leading economics and management

journals, including *American Economic Review*, *Journal of Political Economy*, *Journal of Economic Theory*, and *Management Science*. She serves as a Department Editor of *Management Science*, an advisory editor of *Games and Economic Behavior*, and an associate editor of *Experimental Economics*.



Cristina Bicchieri: S. J. Patterson Harvie Professor of Social Thought and Comparative Ethics at the University of Pennsylvania. Professor Bicchieri has focused her research on judgment and decision making, with special interest in decisions about fairness, trust, and cooperation, and how expectations affect behavior. A second focus examines the nature and evolution of social norms. Her applied research on strategies to adopt that will foster social change forms the core of the newly created Penn Social Norms Group.



Gary Charness: Professor and Director of the Experimental and Behavioral Economics Laboratory at the University of California, Santa Barbara. Professor Charness is a creative experimental researcher who considers human behavior in light of economic theory, and is frequently cited for his works in the areas of social preferences, communication, networks, labor economics, and individual decision-making. He has published in many prominent journals, including *Econometrica*, *American Economic Review*, *Quarterly Journal of Economics*, *Science*, *Nature Human Behavior*, *Journal of Finance*, and *Management Science*). He is a main editor at *Games and Economic Behavior*. Gary is unique in that he entered grad school at age 41, published his first paper at age 50, and yet now has more than 100 publications.

Ideal Conference Location: Lake Tahoe is the number one outdoor tourist destination in the world, and South Tahoe is the premium Lake Tahoe location. Bally’s Lake Tahoe (previously MontBleu) is a premium South Tahoe hotel, and SABE has negotiated very reasonable room rates for conference participants at this four star hotel during this prime season. There are numerous outdoor activities you can pursue including, hiking, biking, boating, water skiing, parasailing, golf ... and more.



Sharing Behavioral Economics in Person: After two summers of meeting remotely, SABE 2022 is an opportunity to share behavioral economic ideas in person. Yan Chen, Cristina Bicchieri, and Gary Charness will provide three fine plenary talks, and they will share a diverse set of ideas. You can share your ideas during one of the general conference sessions, attend sessions to receive the ideas of others, and usefully network between sessions.

Conference Presentations: There are a limited number of presentation slots in general conference sessions, and we will allocate those on a first come, first served basis. As of January 11, 2022, about 1/3 of the slots have been reserved. To reserve a presentation slot, email Professor Mark Pingle at pingle@unr.edu. In your email, include your name, affiliation, email address, cell phone number (primarily so we might help you with transportation when you arrive). Also, please include in your email a tentative presentation title and short tentative presentation abstract. We will promptly evaluate your proposed presentation, and promptly reply so you can plan.

Preconference Workshop: A preconference workshop will occur on August 7 and 8 on the University of Nevada, Reno campus, available for up to 20 less experienced scholars. We define less experienced as not being an associate professor nor full professor. There will be no cost for the workshop for accepted participants, and SABE will provide lodging on the UNR campus nights of August 6 and August 7. To participate in the workshop, you must register for the conference (though you do not need to present during a general session). The workshop will include a special lunch talk at the amazing Harrah's Automobile Museum in downtown Reno, and if you arrive August 6 you can observe the last night of "Hot August Nights," which is the largest classic car show in existence. The workshop will provide you with a review of a paper we will ask you to submit, a review of a short presentation we will ask you to make during the workshop, and multiple sessions that seek to develop your capacities to do behavioral economics. We will also provide you with transportation to the Bally's conference location during the evening of August 8. To reserve a slot at the preconference workshop, email Professor Mark Pingle at pingle@unr.edu. In your email, include your name, affiliation, email address, cell phone number (primarily so we might help you with transportation when you arrive). Also, include in your email a tentative paper title and tentative paper abstract. We will promptly evaluate your proposed presentation, and promptly reply so you can plan.

Optional Dinner Cruise: On August 10, the conference activities will end by 2PM, and participants will have the afternoon and evening to enjoy Stateline and South Lake Tahoe. To give you the opportunity to actually get out on the lake and experience its beauty, we are organizing a dinner cruise. The three-hour cruise includes dinner, and the boat travels from Zepher Cove across the south end of Lake Tahoe into the famous Emerald Bay and back. The cost at this time is \$105. This is a significant price, but this dinner cruise is very popular, so we will need to reserve spots sooner rather than later. So, if you intend to register for the conference and want to join others on this nice dinner cruise, please indicate you intend to pay the extra \$105 for the dinner cruise. (Note: For SABE 2014, more than half of the conference participants chose to go on this dinner cruise.)

Submission Deadline and Other Bits of Information:

- Submission deadline: March 31, 2022.
- While we will review submissions when received and allocate the limited slots, we expect to fill all conference and preconference workshop slots by March 31, 2022. We will seek to finalize the conference program at that time.
- We will email updates to accepted participants as we firm up the conference program and workshop program.
- The conference fees will be \$400 for regular registration, \$350 for students, and \$225 for guests.
- The conference fee includes 1 lunch, 1 dinner, and some other food and drink items before the conference and during breaks. The conference fee also includes your annual SABE membership and covers the facilities cost.

